

# **Triple M Metal LP:**

## **Purchasing Manager, North America**

**Triple M Metal was established over 40 years ago by Mike Giampaolo who continues to serve as Chairman and is the principal shareholder of Triple M Metal LP. From very modest beginnings, Triple M Metal has grown to be Canada's leading metal recycling company with operations in Canada, the United States, Mexico, and Europe. The company also ships significant volumes of product to the Far East and Asia. Over the years Triple M Metal has diversified through acquisitions and vertical integration and its businesses now include: a significant real estate development and construction company for industrial, residential, and golf course properties (Giampaolo Investments Limited); a steel service center (Venture Steel); aluminum remelt plants (Matalco); and an electronics processing and recycling company (Global Electric Electronic Processing).**

*The Purchasing Manager is responsible for managing, mentoring and motivating team members who support purchasing and Machine, Repairs, and Overhaul inventory activities as well as negotiating, developing and managing compliance and quality standards while leading cost savings initiatives. The Purchasing Manager to perform spend analysis to highlight and execute savings opportunities through quoting and supplier negotiations. Working closely with GGI Corporate purchasing to develop strategic sourcing plans, category management strategies, and will interface with site leaders to understand business needs. The primary focus is to identify and deliver cost savings opportunities on complex high visibility categories. The Purchasing Manager will also analyze processes, identify improvement opportunities, and engineer solutions that meet the company's objectives of both cost and service.*

### **What we expect you to do:**

- Manage and oversee the purchases of machinery, equipment, tools, MRO items, services and supplies necessary for operation, through process optimization, coaching and mentoring the team.
  - Manage the Purchasing Process engineering CapEx equipment, ensuring best total cost, quality contracts negotiated to meet the technical specification and needs of the internal customers. Additional CapEx duties may include: management of milestone payments; monitoring of obligations of both the supplier and TMM, monitoring and expediting of operational timelines.
  - Manage the strategic supplier relationships for key TMM spend categories to ensure compliance to contract, quality and service needs are met and finally to look for continuous improvement and supplier innovation.
- Support in material cost analysis related to RFQ's & RFP's with the GGI Purchasing Team.
  - Perform detailed analysis of RFP/RFQ responses to maximize value of proposed pricing and cost structures.

- Act as a liaison with the supplier community in order to establish and maintain market relationships.
- Monitor and maintain continuity of supply and on time delivery as well as physical, safety-related, and environmental aspects of materials purchased. Settle procurement discrepancies within management guidelines to maintain standards and ongoing supply chain activities.
- Assist in the development and achievement of continuous improvement process goals with management team to improve strategic Supply Chain initiatives.
- Understand spend trends, cost drivers, market conditions, geographic considerations and critical factors that dictate purchasing strategies for assigned categories.
  - Conduct market analysis to assess the effectiveness of recommended category strategies.
  - Assist in vendor qualification process by collaborating and developing positive relationships with internal/external stakeholders.

**You are:**

- Must exhibit Triple M Metal LP's Core Values of Respect, Ethics, Service, Team and Pride.
- Bachelor's Degree; in business management, purchasing, supply chain management, or related field.
- 5-10 years of experience in purchasing with MRO and Capital purchasing experience; within a similar industry preferred.
- Success managing a purchasing team
- Enrollment in and credits toward a Purchasing Certificate from the Purchasing Management Association of Canada (P.M.A.C.) or (S.C.M.A.)
- Thorough understanding of Purchasing procedures, terminology, best practices, and legislation
- Hands-on experience and working knowledge of purchasing software for Maintenance, Repair and Operations spends
- Strong Analytical and Negotiation skills
- Advanced Microsoft excel skill
- Proven ability to manage, coach, and direct

**Bonus points!**

- Fundamentals of the metal industry.
- Proven success in managing the purchasing of MRO and CAPEX items
- Proven experience with Maintenance IT systems for inventory and purchasing

- Hold Level IV standing or completion toward Certified Professional Purchaser Accreditation Program (C.P.P.) or (S.C.M.A.) Supply Chain Management Association Designation Program.

**All qualified applicants, please submit your resumes to:**

**[arickard@triplemetal.com](mailto:arickard@triplemetal.com)**